







Welcome to Arlington! We're Open for Business.











Welcome to Arlington!

Whether you live, work, or play here, there is plenty to do in Arlington. With diverse cultural resources, a thriving arts scene, and a variety of locally owned retail shops and restaurants, Arlington is a destination that has something to offer everyone.

Located just outside of Cambridge, MA, Arlington's proximity to our region's world-renowned educational, medical, and innovation industries keeps us on the leading edge while retaining the scale and charm of a small town.

Arlington is a suburban hub of arts and culture, and our Revolutionary War history links us to neighboring Lexington, Concord, and Lincoln. Cultural assets like the Minuteman Bikeway, the Old Schwamb Mill, and the Arlington Cultural District reflect how the town and its residents value its historical, natural, and cultural resources.

The Town is committed to the success of our business community, and will continue to meet the needs of our local business owners representing the restaurant, retail, industrial, and technology sectors. We are driven by a customer service oriented approach to small business development, and we will continue to assist businesses looking to locate themselves here through making the permitting and licensing processes as easy as possible.

I hope that you find this packet to be a helpful resource for doing business in and with the town of Arlington.

Sincerely,

Adam Chapdelaine

Colum Carbline

Town Manager

Town of Arlington Key Contacts

Town of Arlington Website

www.arlingtonma.gov

Department of Planning and Community Development

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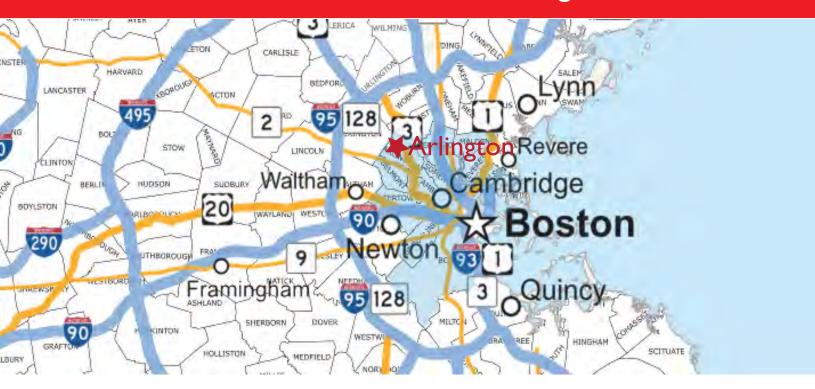
Office of Select Board

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Town Clerk

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Close to Boston & Cambridge



The Town of Arlington is located eight miles from downtown Boston and is bordered by Cambridge, Somerville, Medford, Winchester, Lexington, and Belmont. At just under 5.5 square miles, Arlington is a dense community with three "main street" business districts. With quick access to neighboring communities via public transit, Arlington is an attractive community for people who work in nearby Boston and Cambridge's elite universities, hospitals, and tech start-ups. As the starting point of the Minuteman Bikeway, Arlington is the perfect location for people who to commute by bike or cycle for leisure.

Getting to Arlington

By Car: Arlington is served by state Routes 2, 2A and 3 and Routes 95 and 93 are readily accessible.

By Public Transit: The Massachusetts Transit Authority (MBTA) operates 9 bus routes in Arlington: 62, 62/76, 67, 76, 77, 79, 80, 84, and 350.

By Foot or by Bike: Arlington has an extensive network of pedestrian walkways and bikeways, including the nationally recognized Minuteman Bikeway which connects to Cambridge, Lexington and Bedford, MA.

By Air: Arlington is just 10 miles from Logan International Airport and is easily accessible by public transportation, ride share, shuttle, and taxi services. Arlington is also served by T.F. Green Airport in Providence,RI (65 miles away), Worcester Regional Airport (55 miles away) and Manchester-Boston Regional Airport in Manchester, NH (50 miles away).



Arlington is bordered by the towns of WInchester, Lexington, and Belmont. These three towns rank among the highest in Massachusetts for per capita income.

East Arlington

East Arlington is the town's arts and culture hub and the eastern portion of the Arlington Cultural District. Home to the Capitol Theatre, several arts-focused retailers, excellent restaurants, and galleries, East Arlington is a lively, bustling neighborhood boasting fantastic public art installations. With the Minuteman Bikeway running parallel to Mass Ave and surrounded by a dense residential neighborhood, it is accessible by car, bike, public transit, and on foot.

Bus service routes include the 80 (Lechmere/Davis Square), 87 (Lechmere), 350 (Burlington), 77 (Harvard Square), and the 79 (Alewife Station) bus routes.

East Arlington Businesses

Store Name

Arlington Health & Fitness

Artbeat

Capitol Theater

Clay Dreams

Derby Farm & Flowers

Giles Wine & Spirits

Lotus Flow Yoga

Maxima Art Center

The Muse's Window

13 Forest Gallery

Restaurant Category Name

Cafe/Diner/Sandwiches

I hrive

Barismo Thrive

Category

Movie Theater

Home & Garden

Women's Clothing

Arlington Diner

Art Classes

Art Gallery

Art Supplies, Classes

Fitness

Liquor

Fitness

Gifts

American Adventure Pub

Menotomy Grill & Tavern

Town Tavern

Pizza Otto Pizza

Za

Italian Sugo Cucina Italiana

ian Little Q Hot Pot

Tiki In

Thailand Cafe

Zhu Pan Asian Vegan

Arlington Bakery

Quebrada Bakery



Arlington Center

Arlington Center Businesses

Category

Fitness. Wellness

New & Used Books

Women's Clothing

Toys & Games

Art Supplies Gifts, Crystals

Fitness, Kids Live Performance

Fitness

Gifts

Gifts

Fitness

Fitness

Fitness

Liquor

Gifts

Optical

Fitness

Fitness

Fitness

Name

Hardware

Fine lewelry

Barber Shop

Fitness, Wellness

Store Name

Alton Street Fitness & Boxing Arlington Body & Brain

Arlington Centered Artful Heart Gallery Black Crow Yoga

Book Rack Fitness First

Freestyle Karate
Helena's

Henry Bear Park
Mystic Wine Shoppe

Playtime Portal Gallery Ready, Set, Kids Regent Theatre

Regina's Riesz Optical

RW Shattuck Ace Hardware

Swanson Jewelers Sweat Fixx

The Arlington Center Town Barber Upbeat Cycling

Zhen Ren Chuan Martial Arts

Restaurant Category

Cafe Caffe Nero

Kickstand Cafe Starbucks

American Common Ground

Not Your Average Joes

Tryst Twyrl

Pizza Brickstone Cafe

Domino's Pizza

Commune Kitchen

Asian Fusion Tate

Mr. Sushi WooRi

Noodle Market

Many other restaurants including Argentinean, Mexican,

Turkish and Persian...

ness district and the western portion of the Arlington Cultural District. With dozens of restaurants, local retailers, two museums, the Regent Theatre and numerous other cultural institutions, there is always something to do in the Center. The neighborhood is at the heart of the Minuteman Bikeway and is well served by public transit including the 80 (Lechmere/Davis Square), 87 (Lechmere),

350 (Burlington), 77 (Harvard Square), and

Arlington Center is the town's central busi-

the 79 (Alewife Station) bus routes.



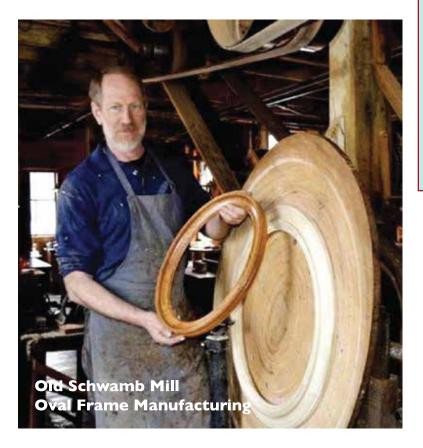




Arlington Heights

Arlington Heights is at the western end of town. Skirted by the Minuteman Bikeway, the Heights has restaurants, cafes, specialty retailers, and many thriving family-owned businesses. The neighborhood is accessible by the MBTA and is served by routes 77 (Harvard Square), 78 (Harvard Square via Blanchard), and 79 (Alewife Station).





Arlington Heights Businesses

Store Name

Arlington Home Center

ArtLounge

Bennett Family Eye Care

Big Picture Framing

City Paint

Classic Kitchen & Bath

Gold's Gym Mosaic Oasis

Old Schwamb Mill

Penzey's Spice Company

Prime-Your Trusted Butcher

Quad Cycles

Sherwin Williams

Sports, Etc.

Trader loe's

Wanamaker Hardware

Wonder Yoga

Workbar

Restaurant Category

Cafe

Pizza

Italian

Asian

Bakery

Deli

Category

Home & Garden

Art Classes

Optical

Frame Shop

Home & Garden

Home & Garden

Fitness

Art Classes & Supplies

Mill & Historic Museum

Home

Meat, Beer & Wine

Bicycle Shop

Home & Garden

Sporting Goods

Grocery

Home & Garden

Fitness

Co-working Space

Name

Roasted Granola

Arlington Cafe

Andrina's Pizza

Villa House of Pizza

Yassou

Northender Kitchen

Trattoria Nina

Great Wok

Home Taste

Sun's Kitchen

Szechuan Dumplings

Thai E-Sarn

Cookie Time Bakery

D'Agostinos





Dear Business Owner,

Arlington is a fantastic place to do business. You'll find some of the reasons why right here in this packet: location, demographics, real estate information, and testimonials. However, if you'd like a to talk with a member of our business community one on one, we can help you make that connection. Please feel free to contact a member of our Board on your own or give me a call and I'd be happy to make an introduction. And, if you are looking to connect with a type of business owner not represented within our board, I'll be happy to make that connection as well.

2019 Board of Directors

Katherine Venzke* - Helena's
Tim Haley* - Ellenhorn
Leanne Rodd* - FlexProfessionals, LLC
Derek Curran - Arlington Boys & Girls Club
Jenny Raitt - Town of Arlington
David Swanson - Swanson Jewelers
Jill Mirak - Mirak Properties
Billy Lyons - Menotomy Grill & Tavern
Lou Sampson - American Alarm & Communications
Doreen O'Hare - Leader Bank
Linda Shoemaker - Arlington Center for the Arts
Paul Stanton - Sports Etc.
Shannon MacLennan - Brookline Bank
Rick Bertolucci - Cambridge Savings Bank
Don Turner - Brigham Square Apartments

Thank you for considering Arlington as a place to start or expand your business. We look forward to helping you in any way that we can.

*Executive Committee

Sincerely,

Elizabeth Locke Executive Director

#9 - Arlington, MA

Just six miles northwest of Boston, Arlington is a great place for families wanting to enrich their children with a historical education. Paul Revere rode through the town on his famous midnight ride and later the American Revolution left its own mark.

Residents can travel back to that era by visiting the Jason Russell House museum, originally built in 1740 and site of the bloodiest first day of fighting during the revolution. And Paul Revere fans might note that Cyrus E. Dallin, the sculptor who crafted the Revere statue in Boston's historic North End, lived and worked in Arlington for much of his adult life, and has his own museum here.

Other notable attractions include the oldest working mill in the country, The Schwamb Mill, as well as Robbins Library. The Uncle Sam Memorial Statue commemorates Arlington native Samuel Wilson, rumored to be the original Uncle Sam.

More outdoorsy families can take a break from the historical by exploring the forest trails and fishing pond in Menotomy Rocks Park, or playing on the playground and ball fields of Robbins Farm Park—which also offers a sweeping view of the Boston skyline. Source:

http://time.com/money/5054607/best-places-ameri-

ca-raise-family/



and older

Persons who 1,600 are veterans

Foreign-born 18.3% persons



Median Household \$98,103 Income

Source: 2012-2016 American Community Survey 5-year Estimates



Percentage high school graduate 96.5% and higher



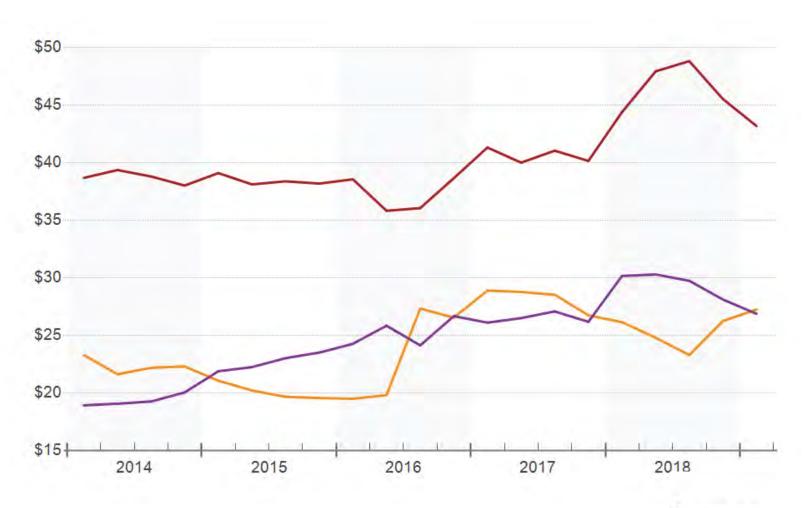
Median \$905,000 House Value

Source: Multiple Listing Service (May 2018)

Commercial Real Estate Rental Rate Comparison

Arlington stacks up favorably in terms of rental rates when compared to all neighboring cities.

Cambridge Arlington Somerville



Source: CoStar Group

Arlington Success Stories

Workbar Arlington opened in early 2016 with full partnership from the Town of Arlington. The Town surveyed residents and determined that there was significant interest in co-working and that over 2000 people worked from home. With this groundwork, we believed that we would be successful as the first co-working space in Arlington. The support of the Town, its residents and businesses was critical as we reached full capacity within the first 6 months. Our experience operating in Arlington has been nothing but positive and we look forward to many more years of success and partnership.

- Devin Cole, Head of Community, Workbar

The Mirak family of businesses have long been rooted in Arlington and have been Chamber partners since its beginnings. Town support is helpful to handle growth and changes in business climate whether a business has 10 or 100 employees. A shared voice from the Arlington business community is also needed to ensure that their unique issues are communicated to the town. While the Chamber has been assisting local businesses for years, they have had a much closer relationship with town governance and the community in recent years. From local events highlighting local companies, business networking and training events, as well as collaborating with the town to ensure that Arlington is a vibrant place to set up shop. The Chamber and its volunteer board have proven to be invaluable to those who wish to have an organization rooting for their success here locally!

- Robert A. Mirak, Dealer Principal, Mirak Automotive Group

My real estate career began in Arlington in 1969. It's not possible to have nearly 50 years of business success without lots of help along the way. The wide array of assistance available to me and my company over the years has been the major reason for our longevity, growth, and success.

Any business is blessed to be in Arlington; a loyal and caring customer base,, an active and engaged Chamber of Commerce, a supportive town government and a level and fair playing ground with other businesses.

It is rare to find a town government that is so focused on helping and attracting small business. Our Economic Development Coordinator meets regularly with businesses in the three main business districts, listens and responds to comments made by business owners, collaborates with owners to create a better business environment, addresses and resolves any concerns, and implements new ideas.

Our Chamber of Commerce is led by an exceptionally capable Executive Director and supported by an active and involved Board of Directors. Throughout the year, there are numerous networking events, seminars and training programs, as well as personal one-on-one help if needed. All of this helps a business owner build a strong foundation for long term success and prosperity.

- Bob Bowes, Owner, Bowes Real Estate

Arlington Success Stories

In 13 years of business I have expanded my store twice and invested deeper in the community with each year. I've been rewarded at every turn by the loyalty of customers. Arlington residents love to shop and dine locally, and enthusiastically support independent retailers.

If my biggest asset is my dedicated Arlington customer base, the second significant benefit is the support, promotion, and networking opportunities offered by the town of Arlington and the local Chamber of Commerce.

The town supports commerce for small business, from hosting neighborhood merchant meetings, to finding solutions for signage and parking issues. The Chamber has a year round agenda of business promotion and professional development. There is dedicated leadership in these organizations with a plan for mutual success.

- Katherine Venzke, Owner, Helena's, Est. 2005

Six years ago my wife and I were looking to open a sister store to our Somerville gift shop, Davis Squared. We were at once drawn to the opportunity to open in Arlington as we had many friends and family who had moved there and who raved about it's burgeoning restaurant scene, great theaters, and independently owned shops.

We opened out store, Arlington Centered, in the fall of 2012 and have received nothing but support from the community. With the help of the Arlington Center Merchants Group along with the City Planner and the Chamber of Commerce we have received invaluable help in making our shop successful.

Whether it's the always well attended Feast of the East, Town Day, Porchfest, the Fourth of July Fireworks over Spy Pond or the holiday season First Lights, the Town is eager to celebrate the arts, culture, and it's food scene. Arlington continues to remind us that it is the rare combination of a place with urban culture while maintaining it's small town, family and community first sensibilities.

- Paul Christie, Owner, Arlington Centered

We've had our headquarters in Arlington Center since 1983 when we bought the old police station on Central Street. Since then our company has grown significantly. When we outgrew the police station, we purchased and renovated a complex of two buildings on Broadway. Over the years, whenever, we have faced a decision of whether to stay in Arlington or move our headquarters elsewhere, it was really an easy decision. Arlington is a wonderful community. We enjoy the supportive business friendly culture here - including an active Chamber of Commerce with numerous networking, promotional and educational events. The Arlington town government is business friendly and responsive. The community is vibrant, safe, diverse and welcoming. It's a great place to live, to work and to do business.

- Lou Sampson, CFO, American Alarm & Communications, Inc.

Arlington's Largest Employers



















